

Estate Planning Advisor



Keith L. Gummow, CFP, CLU, CH.F.C

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Professional Experience

Keith Gummow is an Estate Planning Advisor who started with Raymond James Financial Planning Ltd. in 2008, and began his career in the financial services industry in 1981. Keith is a Certified Financial Planner (CFP), Chartered Financial Consultant, and Chartered Life Underwriter (CLU).

Professional Objectives

Keith's goal is to help clients realize their *dreams*. His relationships with clients are founded on thorough discussions of their life and financial goals. Using his broad industry experience Keith designs and implements clients' wealth accumulation and preservation strategies based on each client's personal preferences.

Bringing clients closer to their "*Independence Day*" - the day clients work because they *want* to, not because *they* have to - is the mission of Keith and his team. The sooner clients reach this day, the better.

Creative Approaches to Financial Planning

Keith specializes in estate planning and inter-generational wealth transfer for individuals and families, and also provides advice for business succession planning. He has extensive knowledge of living benefit options, such as Long Term Care, Critical Illness and Disability Insurance.

Keith's broad industry knowledge helps clients become more successful at what they do. Learning and listening is the first step in helping clients reach their goals. By learning as much as he can about a client, Keith helps exploit the critical interdependencies among investments, income and estate taxes, providing clients with income for retirement, daily expense management, as well as business counseling. Keith assists clients in reaching both their short- and long-term tax strategies as well as improving their investment decisions.

Professional and Personal Commitments

Keith is very active in the business community and is a strong supporter of local charities. He is also a member of good standing with The Estate Planning Council, Ontario Homebuilders' Association, Advocis – Association of Professional Financial Planners, and Financial Planners Standards Council (FPSC).

Please Contact Us!

For more information regarding the array of financial planning services that Keith provides, he can be reached by telephone at 519.883.6056, toll free at 1.877.642.6408 or by e-mail at keith.gummow@raymondjames.ca.

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