RAYMOND JAMES

Raymond James Welcomes Key New Team to Its Vancouver Cathedral Branch

Vancouver, British Columbia – February 25, 2015 – Terry Hetherington, Executive Vice President and Head of the Private Client Group of Raymond James Ltd., and Jock Ross, Senior Vice President, Private Client Group, and Branch Manager of the Raymond James Vancouver Cathedral Branch are pleased to welcome **Terry Wright** and his Wright Wealth Management team to the Raymond James Cathedral branch in Vancouver.

“We are thrilled to welcome Terry Wright and his team as our newest partners at Raymond James,” said Terry Hetherington. “They embody the very best of our values – a keen client first focus, and a strong dedication to delivering the very best wealth management solutions to the individual investors and families that put their faith in Terry and his team.”

“This is an exciting opportunity to add another outstanding portfolio manager to the strong team in our Vancouver flagship branch. Terry is a first rate individual and we are pleased to welcome him to the team,” said Branch Manager Jock Ross.

The team comes to Raymond James from National Bank Financial where they earned a long-standing reputation among the nation’s top-tier Financial Advisors. Terry Wright has been in the financial services industry for more than a decade, and has been recognized as a top ranked Financial Advisor and Portfolio Manager. As the leader of Wright Wealth Management Group, Terry manages over $100 million in assets on behalf of his clients. .

“Raymond James offers the best combination of capacity and culture,” said Wright. “The firm has all the resources, support solutions and intellectual capacities of a large firm, but equally as important, it maintains a main street culture.”

Raymond James is a leading North American independent full service investment dealer, offering an extensive range of professional investment services and products including: private client services, portfolio management, financial & estate planning services, insurance, equity research, investment banking and institutional sales & trading. Through its network of 6,300 Financial Advisors and Portfolio Managers across Canada and the United States, Raymond James serves more than 2.6 million individual investors and families, and oversees total client assets of approximately $483 billion.

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